

No: B-32/SPG-MT/2016(2) 02-940
Special Protection Group
(Cabinet Secretariat)

9, Race Course Road
New Delhi- 110001

Dated: 14/09/2016

MINUTES OF PRE-BID MEETING

A Global Tender for supply of 02 (two) numbers of Pre-Fabricated Integral Cab Body (Mon Coque) Medical Ambulance on petrol, complete in all respects and ready for use with all medical equipments and other fitments installed and commissioned as per enclosed technical specifications was floated by SPG. A pre-bid conference was conducted on 22.08.2016 at 1600 hrs in the Conference Hall, 9 RCR :-

2. The representatives of following firms participated in the pre-bid meeting:-

1. M/s MGM Associates, Vikaspuri, New Delhi.
2. M/s Anjana International Industries Pvt Ltd

3. AIG (MT), SPG welcomed the bidders' representatives present and gave a brief on the purpose of pre-bid meeting and also reiterated technical specifications of vehicle required by SPG.

4. After detailed deliberations, several points/suggestions were made by the representatives of the firms and their replies are enclosed as Appendix 'A'.

Encls : As above


(Sanjeev Kumar)
Asstt Inspector General (MT)

Points/Suggestion submitted by the firms in Pre-bid meeting on 22/08/2016

Firm SL	Name of Firm	Points/Suggestion submitted by the firms	Decision/Answer
M/S MGM Associates			
1	Page No. 22:1.12 Medical Equipment, Stretchers & Storage Compartments	Point's : states that All equipment fitted in the Ambulance should be US FDA approved. You are requested to revise this clause as US FDA/European CE as most of the equipments mentioned are from European origin.	All the medical equipments fitted in the ambulance should be US FDA approved. Specifications given in Tender stand.
2		Ambulance complaint with EN-1789 standards should be permitted to be offered as equivalent to KKK/AMD standard specified currently.	
3	Page No 23, Item IV Suction Machine	Please increase the flow capacity to 30 Lit/min instead of 20 lit/min. The capacity of secretion container should be 1000ml.	Specification given in Tender stands. Firms may offer equivalent or higher standards.
4	Page No 24, Item VI. Roll In Stretcher, we are suggesting a new model from Kartsana	Roll-in-Stretcher: Kartsana Power Brava (including usage with bariatric patients) The power Brava uses hydraulic motors to lift the patient up and down thus facilitating normal and even heavy weight transport considerably. Especially load and unload of the stretcher via the fully automatic "Easy loading system" BRAVO Stretcher table is extremely comfortable With a weight of 70 Kg the stretcher has a load capacity of 300 kg. Make : Kartsana Medical GmbH, Germany.	Specifications given in Tender stand. Firms may offer equivalent or higher standards.
5	Page 25, Item Automotive CPR Machine	The CPR system should be as per AHA 2015 guidelines (the latest) and should have settings for depth and compression.	Should be as per latest guidelines
M/S ANJANA INTERNATIONAL INDUSTRIES LTD			
1	In the Pre qualification Criteria Sub Para B- Indian Agent must submit its Pre qualification Criteria in addition to Foreign Principals	However, in your tender Point No. 4 Submission of Bid Sub Para a(v) you have mentioned that Indian Agent who are DGS&D enlisted are exempted for clause no. (iii) and (iv). Please clarify as to any contradiction between these two points, if any.	Even the Indian agents quoted on behalf of their principals should submit documents regarding pre-qualification criteria as per clause 2(b). There is no exemption to the Indian agent in pre-qualification criteria.
2	(a) In Terms and Conditions of the tender Sub Para 3 (iii) and further points No. 3 (iv) both these clauses have Custom Duty Reimbursable.	However, since we are foreign supplier we will request for Custom Duty Exemption Certificate as provided in Past. Custom duty is 160% hence we request for custom duty exemption certificate (CDEC) no foreign supplier will submit the 160% custom duty on behalf of the Govt and then get it reimbursed. In previous supplies CDEC as per notification has always been supplied.	Custom Duty exemption certificate will be provided.

Anjana
22/08/16

(b) Similarly Point No 3(iv) of the same Terms and Conditions	Highlighted, the CDEC" may be provided "please. Clarify, if we will be provided by CDEC or not.	CDEC will be provided.
(c) Point No. 3 (vii) of the Terms and Conditions	Since we are foreign supplier we request for a letter of credit , payment terms as before which were 85% on submission of papers/proof of dispatch and 15% upon successful installation. Foreign suppliers will not bid till they are secure about payment terms	The request of the firm for payment through Letter of Credit accepted. 85% of the payment will be released on proof of dispatch and balance 15% on acceptance of store at 9 RCR. Firm will ensure sufficient collateral security in the form of insurance.
(d) Point No 3(xix)	Warranty in your tender you have mentioned warranty period of 5 years. However, International Vendors/OEM will be not given the warranty for vehicle for more than 2 years. Kindly note that in your last tender this amendment was published post pre-bid. Whereas warranty for Base vehicle was limited to 2 years and for Medical Equipments was kept for 5 years.	2 (Two) years warranty for vehicle subject to production of documents from OEM showing the warranty terms and condition.
(e) Point No 3(xxxix) sub point no. (j)	Whereas you have requested for 3 rd party inspection, we would like to bring to your office that since there is one pre-shipment inspection by the purchaser and one post-shipment inspection, hence there is no need for a 3 rd part inspection. Previously 3 rd Party Inspection was superseded by purchaser's inspection.	Pre-delivery inspection will be done at factory inspection as per para xvi) of clause (3) Terms & condition of Tender.
(f) Medical Equipments- Point No 1.12 sub para b,c,d,e,f and g all clauses refer to	KKK standard for American Advance Life Support Ambulance. However, they did not confirm European Advance Life Support Ambulance as per EN1789 Standards.	The European Standard (EN 1789) is also permitted.

Handwritten signature and date: 14/11/10